

# Stagecraft. The Garden Centre Retail Display Specialists



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# Creating Retail Theatre

## SUPPLYING RETAIL DISPLAYS TO OUR AWARD WINNING CUSTOMERS FOR OVER 30 YEARS

#### GCA 2019 Destination & Garden Centre of the Year Winner:



Stagecraft has been at the forefront of design, manufacture and installation of **Garden Centre Retail Displays** for over 30 years.

Trusted and respected as the industry leader we pride ourselves on providing a service tailored to suit the needs of our customers.

Based in Mid Wales our 23,000 ft facility is equipped with state of the art machinery and is home to our dedicated and passionate design, manufacturing, sales and administration team.

We have a wide range of standard products that can be ordered from our website, Our dedicated sales team can advise you on best products for your needs

Our in house design team can help turn your ideas into reality creating unique, bespoke designs or customise existing designs to your needs.



#### WE CAN DESIGN & BUILD BESPOKE RETAIL DISPLAYS TO YOUR SPECIFICATIONS AND NEEDS!



## WE PRIDE OURSELVES ON PROVIDING A BESPOKE SERVICE TAILORED TO SUIT THE NEEDS OF OUR CUSTOMERS.

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sales@stagecraft-uk.com

www.stagecraft-uk.com



@stagecraft\_uk

01686 629096

@stagecraftdisplay

Stagecraft Display Ltd

stagecraftdisplay

Unit G Vastre Enterprise Park Newtown Powys SY16 1DZ





# case study FRON GOCH



















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# case study BARTON GRANGE

Barton Grange













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## case study OLD RAILWAY LINE EXTERIOR AND INTERIOR RETAIL DISPLAYS





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restland







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# case study DOBBLES Exterior Retail Displays







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## Case study HASKINS SNOWHILL EXTERIOR AND INTERIOR RETAIL DISPLAYS















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# case study NEXT Home and Garden













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# case study WAITROSE







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Waitrose



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# case study NOTCUTTS GARDEN CENTRES







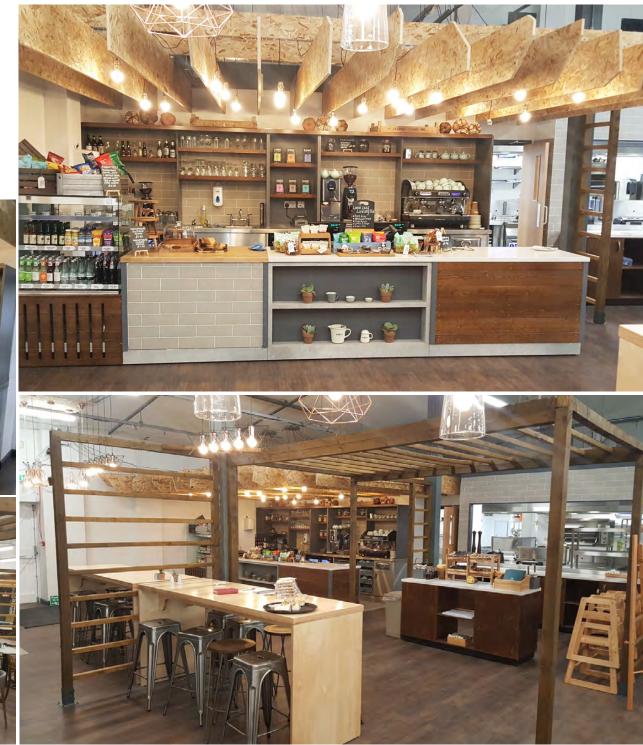


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## CASE STUDY CENTRO VERDE GIOVANNELLI Italy EXTERIOR AND INTERIOR RETAIL DISPLAYS











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# case study KINGFISHER



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## case study DAVID AUSTIN ROSES













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## case study ROSEBOURNE EXTERIOR AND INTERIOR RETAIL DISPLAYS

DIOTO ALSTEN



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## case study **ROSEBOURNE** EXTERIOR AND INTERIOR RETAIL DISPLAYS























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# case study RUXLEY MANOR







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# case study RUXLEY MANOR















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## case study COED-Y-DINAS EXTERIOR AND INTERIOR RETAIL DISPLAYS







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# **COED-Y-DINAS** EXTERIOR AND INTERIOR RETAIL DISPLAYS

















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£1.9

# case study KLONDYKE











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# case study JOHN LEWIS





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# Stagecraft. The Garden Centre Retail Display Specialists

# **EXTERIOR RETAIL DISPLAY**

## Stagecraft. The Garden Centre Retail Display Specialists

## WE SPECIALISE IN GARDEN CENTRE EXTERIOR RETAIL DISPLAYS

## WE HAVE OVER 35 YEARS EXPERIENCE IN GARDEN CENTRE EXTERIOR RETAIL DISPLAY DESIGN, MANUFACTURE AND INSTALLATION

From a single display to a full plant area fit out we have the experience, knowledge and ability to design and manufacture quality retail displays specifically designed for Garden Centre exterior Retail Display



- CONTACT US
- DISCUSS YOUR PROJECT
- **BOOK A SIGHT SURVEY**
- LAYOUT DESIGN
- PRODUCT DESIGN
- MANUFACTURE
- INSTALLATION





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# **STANDARD PRODUCTS**

While your retail fixtures should be attractive and representative of your brand, their main purpose is to draw attention to your products so customers will be more inclined to purchase from you. Stagecraft offer a range of standard exterior displays designed to make your products more appealing and eye-catching to customers. You can also utilise simple, clean fixtures that make your merchandise visible at a glance. Our designers are here to guide you regarding which fixtures will best highlight your specific products, plus the range offers maximum functionality including tiered, multi-level, adjustable and mobile display options.

To request a quote or view the full range along with their detailed descriptions visit our website at www.stagecraft-uk.com.

## **TIERED DISPLAYS**



Plant Pyramid 2000 x 1000 x 1600mm H Supplied in 2 halves completes 1 set. 6 tiered shelves at 145 x 21mm. Displays over 150 1ltr pots Walkway focus point. Also available in full pyramid.



3 Tier Adjustable Units Static 2150 x 1000 x 1575mm H 3 Tier Adjustable Units Mobile 2150 x 1000 x 1675



4 Tier Adjustable Units Static 2150 x 1000 x 1575mm H 4 Tier Adjustable Units Mobile 2150 x 1000 x 1675

'A' Frame side supports, a top flat POS rail, fixed base shelf with an option of 2 or 3 tilting or removable upper shelves. Available as mobile units, with a strengthened construction and heavy duty castors.

# **Tiered Displays**

# TIERED DISPLAYS

Tiered displays are a fantastic tool for maximising space in a retail environment particularly for garden centres with vast quantities of merchandise. Using tiered displays enables retailers to utilise space from the bottom to the top of the unit. In addition to this, the majority of our tiered displays are freestanding or mobile meaning they can be employed in various locations are fully independent fixtures, creating sales space wherever it's needed.

Displaying products at varying eye-levels creates a striking focal point which drives sales and enables you to select products that will stand apart from the rest of your merchandise.



# **TABLES AND BENCHING**

Tables and simple plant benching are pivotal to any garden centre display. Just like in an indoor retail environment tables can be used to display a vast range of products making them one of the most versatile displays a retailer can possess. However, this does not mean they have to be simple and unexciting, tables are likely to be one of your most utilised merchandising tools and should therefore represent your brand, your style and the products for which they sell. Don't let shabby tables hinder your sales, check out these fantastic designs...





## **DISPLAY TABLES**



Bedding Table 32mm lip 2000 x 1000 x 600 | 2000 x 1000 x 450 2000 x 1000 x 300 | 1900 x 1100 x 600 1900 x 1100 x 450 | 1900 x 1100 x 300



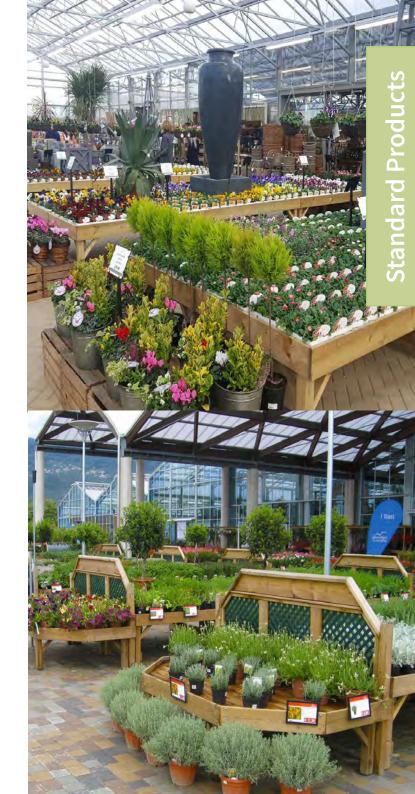
Shrub Table 57mm lip 2000 x 1000 x 600 | 2000 x 1000 x 450 2000 x 1000 x 300 | 1900 x 1100 x 600 1900 x 1100 x 450 | 1900 x 1100 x 300



Half Octagonal Bedding/ Shrub Table 2000 x 1000 x 600 | 2000 x 1000 x 450 2000 x 1000 x 300 | 1900 x 1100 x 600 1900 x 1100 x 450 | 1900 x 1100 x 300 Shrub: 57mm lip Bedding: 32mm lip



Square Bedding/ Shrub Table 1000 x 1000 x 600 | 1000 x 1000 x 450 1000 x 1000 x 300 | 2000 x 1000 x 600 2000 x 1000 x 450 | 2000 x 1000 x 300 Shrub: 57mm lip Bedding: 32mm lip



## **DISPLAY TABLES**



Trestle Table 1700 x 770 x 770mm Bed H Trestle features folding legs and a lower shelf. Available in 21mm and 27mm timber options.



#### Tilt Table

2000 x 1000 x 600mm | 1900 x 1100 x 600mm Bed H Slatted bed raises 200mm to rear, 125mm planed and chamfered surrounds, 25mm lip, open brace legs. POS option available.



Flood Table 1920 x 960 x 600mm bed height (145mm surround). Includes 2 black plastic flood trays per table, 950 x 950mm.



Square Flood Table 950 x 950 x 600 | 950 x 950 x 450 950 x 950 x 300 Includes 1 black plastic flood tray per table, 950 x 950mm.



## COMBINATIONS





Square Bedding Table w/ Clad Box Plinth 1200 x 1000 x 600 | 1200 x 1000 x 450 1200 x 1000 x 300 | 1200 x 1000 x 150 Shrub: 57mm lip Bedding: 32mm lip Square Bedding/ Shrub Arrangement 1200 x 1000 x 600 | 1200 x 1000 x 450 1200 x 1000 x 300 | 1200 x 1000 x 150 Shrub: 57mm lip Bedding: 32mm lip



Square Flood Table Arrangement 950 x 950 x 600 | 950 x 950 x 450 950 x 950 x 300 Includes 1 black plastic flood trays per table, 950 x 950mm.



Hexagonal Bedding Table w/ Box Plinth 1400 x 600 | 1400 x 450 | 1400 x 300 Slatted bed, 145mm planed and chamfered surrounds, 45mm lip, box plinth.



Hexagonal Bedding Table 1400 x 600 | 1400 x 450 | 1400 x 300 Slatted bed, 145mm planed and chamfered surrounds, 45mm lip, open brace legs.



## **DISPLAY TABLE ACCESSORIES**

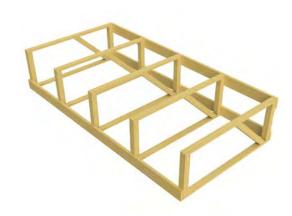


Variable Pot Grid Sized to suit 2000 x 1000 or 1900 x 1100 table. Planed & chamfered timber frame to hold plant pots.



#### Alpine Step

Sized to suit 2000 x 1000 or 1900 x 1100 table First step height 198mm Second Step H 343mm. Sawn timber slatted steps with front surround.



Climber Frame 1995 x 940 x 410 | 1995 x 1042 x 410 This insert comes assembled ready to use, complete with dividers to prevent wind damage.



Alpine Riser 1750 x 1021 x 430mm



Second Tier Table 1750 x 1021 x 430mm Shrub: 57mm lip Bedding: 32mm lip



## TRELLIS



Economy Trellis 2000 x 1450 | 1900 x 1450mm high



Straight Trellis 2000 x 1450 | 1900 x 1450mm high



Straight Trellis with Diamond Batten 2000 x 1450 | 1900 x 1450mm high



Galebreak Trellis 2000 x 1450 | 1900 x 1450mm high



Splayed Classic Trellis 2000 x 1450 | 1900 x 1450mm high



Splayed Trellis 2000 x 1450 | 1900 x 1450mm high



## HANGING BASKETS & WALKWAYS

Hanging basket trees provide the perfect solution to creating eye-catching hanging basket displays your customers will love. The design maximises the use of retail space with multiple hanging points at varying heights at all points around the unit, giving visibility at all angles. Hanging basket trees can also be used to create walkways which are a fantastic feature in any garden centre display, directing customer flow which you can tailor to marketing specific products or deals. Correctly marketing your baskets is the only way you can be sure to achieve maximum sales.

# HANGING BASKET



Hanging Basket Tree 1000 x 1000 x 2100mm high Slatted base plinth 150mm high, Octagonal centre post, 8 poles and 16 hanging positions. Access for pump truck.

# **TREE BAYS**



Mobile Hanging Baket A-Frame 2000 x 1450 | 1900 x 1450mm high Slatted base plinth. Metal subframe and set of heavy duty castors. 5 x 28mm galvanised steel rails with capture hooks.



Single Sided Tree Bay 2442 x 542 x 1200mm high



Double Sided Tree Bay 2442 x 842 x 1200mm high







# **TREE BAYS**

Stagecraft offer a range of tree bays from single sided, to double sided and cross shaped providing support and protection for your trees wherever their location. We also offer a variety of signage options to suit your needs and signage location.



# **POINT OF SALES**



#### COMPOST



Various sizes available depending upon

Includes POS signage options.

your requirements.

#### **Ticket Strip**

Ticket strip can be added to suit a variety of tables and table sizes. Ticket strip can be used on all tables. Brackets allow them to be added or moved as required.

# STONEWARE AND TERRACOTTA



Rectangular Heavy Duty Plinths 2000 x 1000 x 220 Slatted bed with 120mm planed surrounds. Optional aluminium corner plates.



Half Octagonal Heavy Duty Plinths 2000 x 1000 x 220 Slatted bed with 120mm planed surrounds. Optional aluminium corner plates.





# **UNIQUE DISPLAY FEATURES**

The retail space is the physical expression of a business and its brand and is why many of our customers require bespoke features or units to enhance their retail space and customer experience. This could simply be through adapting units to suit a brands colour theme and style or by designing statement pieces to enhance customer experiences.

Stagecraft often work with retailers to create purpose built displays according to their specific needs and requirements. These sophisticated units can be constructed to maximise sale space by displaying multiple products on one stand bringing continuity among product stands and saving the need for multiple displays, encouraging cross-selling of complementary goods.

# **STONEWARE & TERRACOTTA**

Stagecraft produce heavy duty stoneware and terracotta plinths with practically in mind, these units are designed to be robust, strong and built to reliably withstand heavily weighted products.

We offer a range of plinth sizes which can be combined to create tiered displays raising central items into view.

Half octagonal ends are also a popular feature for heavy duty plinths creating a neat finish and providing extra durability at the edges.



# **MISCELLANEOUS**

Stagecraft's modern factory facility and equipment mean that we are able to supply a vast range of exterior products and work with customers to produce unique products according to their specification. If you think we could assist you with a project or design please get in touch.





<u>Miscellaneous</u>





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Unit G Vastre Enterprise Park Newtown Powys SY16 1DZ







#### **SALES TEAM &** PROJECT MANAGEMENT

We have a dedicated sales team with a wealth of knowledge and experience that will work with you to develop your concept and source the right product for your needs.



# DESIGN

**Our Dedicated Design** team specialise in turning customer concepts into 'real life' retail solutions! Our design team are experienced in creating new designs or adapting existing products for full retail area fit out or for single product purchase



# MANUFACTURE



Our 23,000 ft facility at our Mid Wales base is equipped with state of the art machinery and is home to our dedicated and passionate manufacturing team



#### **DELIVERY** & LOGISTICS

We have dedicated staff that will organise delivery of your products!

From a single package to a roll out of lorries. We will work with you to organise delivery times to suit your needs



# INSTALLATION

We have a dedicated team of craftsman that can build and install your products on site!

**Our installation team** will work with you to organise installation to fit in with your project needs



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# Houseplant displays

# HOUSEPLANT SALES ARE BOOMING! (AND SHOW NO SIGN OF SLOWING DOWN!)

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Market Update February

HOUSEPLANT SALES +26%

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- HTA MARKET UPDATE REPORTS THAT HOUSEPLANT SALES FOR 2019 ARE UP BY 26% ON SALES FOR 2018
- RHS RETAIL REPORTED HOUSEPLANT SALES GROWTH OF 50% IN 2018 WITH RHS GARDEN WISLEY CENTRE SEEING A 65% INCREASED SALES!!
- THE HASHTAG #HOUSEPLANTS HAS MORE THAN 2.8 MILLION HITS ON INSTAGRAM
- PLANTS IN THE HOME CAN IMPROVE AIR QUALITY BY CAPTURING POLLUTANTS, REGULATING HUMIDITY LEVELS AND PROVIDING A WIDE RANGE OF MENTAL HEALTH BENEFITS.





Houseplant displays

METAL LEG HOUSEPLANT TABLE SET 1000MM X 1000MM TOP 450, 600, 750 MM BED H.



METAL LEG HOUSEPLANT EXTENDED TABLE 1000MM X 2000MM TOP 750 MM BED H.







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#### FEATURES

- CLEAR LACQUERED MILD STEEL FRAME TREATED TIMBER

**TIMBER LEG** 

**TABLE SET** 

1000MM X 1000MM TOP 300, 450, 600MM BED H.

HOUSEPLANT

- PLYWOOD BED - 120MM SURROUND
- ALUMINIUM CORNERS
- · PLASTIC FLOOD TRAY (950 X 950MM)
- DRAINAGE HOLE (OPTIONAL) - BUNG OPTION AVAILABLE.

#### FINISH OPTIONS

- TREATED TIMBER SOLID PAINT
- ONE COAT WASH



THREE TIER HOUSEPLANT

**OUR THREE TIER DISPLAY TABLE IS** 

MADE FROM A COMBINATION OF TIMBER LEGS AND FRAME WITH

**DISPLAY TABLE** 

MELAMINE SHELVES





# Houseplant displays









**300MM H TABLE** 

600MM H TABLE

INIU



#### FEATURES PLYWOOD BED **120MM SURROUND**

ALUMINIUM CORNERS PLASTIC FLOOD TRAY (FLOOD TRAY SIZE 950 X 950MM) OPTIONAL DRAINAGE HOLE BUNG OPTION AVAILABLE

FINISH TREATED TIMBER SOLID PAINT . ONE COAT WASH Houseplant displays

HOUSEPLANT DISPLAY TABLES CAN BE CLAD TO OFFER MORE DISPLAY OPTIONS







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Houseplant displays

#### HANGING FEATURE ARRANGEMENT

OUR HANGING FEATURE ARRANGEMENT OFFERS A VERSATILE FREE STANDING CENTRE-PIECE THAT CAN BE USED TO DISPLAY A WIDE RANGE OF PRODUCTS AND LINKED SALE PRODUCTS







THE ARRANGEMENT IS MADE UP OF OUR HANGING FEATURE UNIT COMBINED WITH TWO PERIMETER UNITS AND OFFERS A WIDE RANGE OF DISPLAY OPTIONS



CLEAR LACQUERED MILD STEEL FRAME TREATED TIMBER SLATTED SHELVES ADJUSTABLE SHELVING POS RAIL



#### **A FRAME DISPLAYS**

2350MM 0

HINGED TANDEM A-FRAME: MATERIAL: 21MM THICK TIMBER. FINISHES: SOLID PAINTED, STAINED AND LACQUERED, WASH PAINTED. SUPPLIED FLAT PACKED







TABLE TOP A-FRAME



# METAL FRAMED PERIMETER UNIT

OUR PERIMETER UNIT CAN BE USED AS A WALL OR FLOOR DISPLAY, PAIRING THE UNITS CAN ACT AS A CENTRE DISPLAY CENTRE DISPLAY THE UNIT AND CAN ALSO BE USED TO CREATE A PERIMETER BETWEEN OR AROUND DEPARTMENTS. THE UNIT COMES WITH A TOP RAIL FOR HANGING BASKET DISPLAY, POS, PRANDING AND BROMOTIONS. **BRANDING AND PROMOTIONS.** 

1000MM W 600MM D 1800MM H

# TREATED TIMBER SLATTED SHELVES





SOLID MELAMINE SHELVES





# **Bespoke Retail SHELVING**



# WALL UNITS & SHELVING



The segmented wall unit can be used to display a wide range of products in almost any interior retail environment.

The shelves can be adjusted to be flat or sloped, shelf height can also be adjusted.





Removable Tiltable Lipped Adjustable

Shelving















We can design & build bespoke counters, tills and retail displays to your specifications and needs













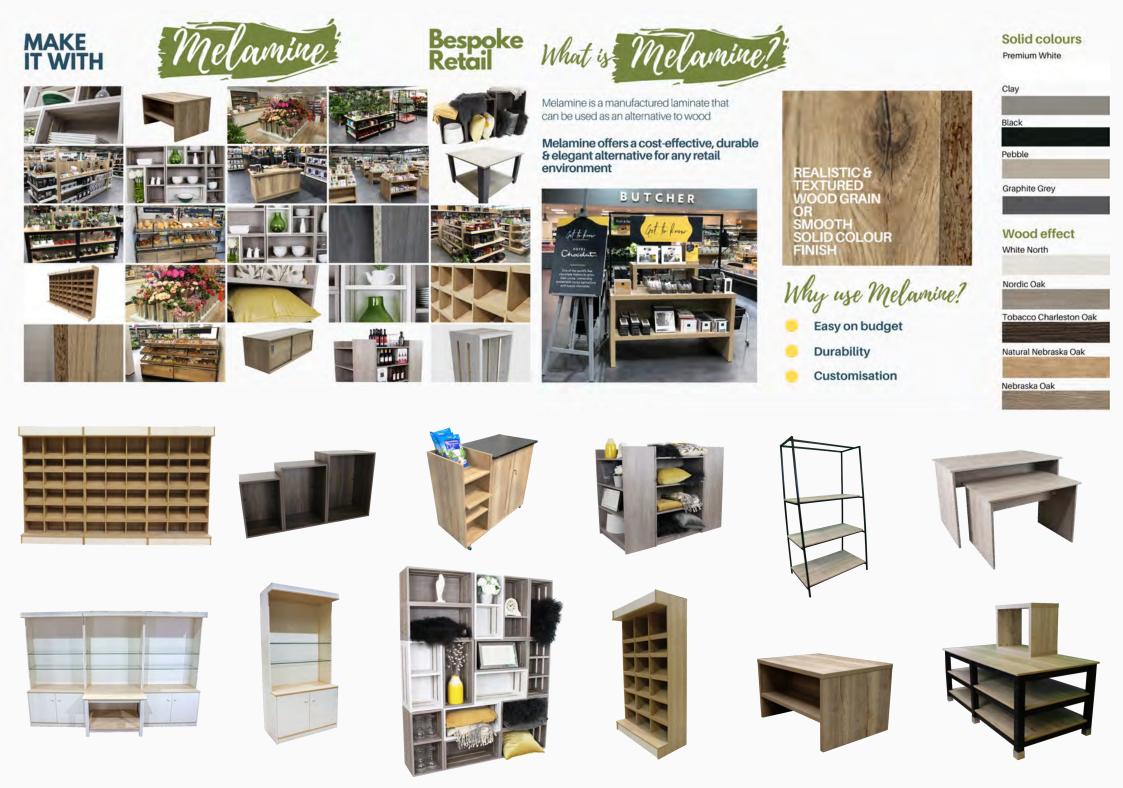




CUSTOMISED METAL SHELVING at the manufacture

We can supply and customise standard metal shelving systems to create unique and durable displays for any retail environment





# It's never too early Christmas displays to think about



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sales@stagecraft-uk.com

www.stagecraft-uk.com



@stagecraft\_uk

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Unit G Vastre Enterprise Park Newtown Powys SY16 1DZ



